

## Become an Authorized Plantronics Connect Partner

### Collaborating for Success

There's never been a better time to be in the audio device industry, and to work with Plantronics. With over fifty years of expertise in the audio technology industry Plantronics is a recognized leader for its sound quality, reliability, and comfort. The innovative design of its headsets also makes Plantronics a desirable brand among both enterprise users and consumers.

Plantronics sells exclusively through partners worldwide. We are committed to our partners' success by collaborating to maximize resources, drive customer satisfaction and sustain business growth and profitability.

The first step is to get authorized so you can have access to select Plantronics products. Once you are authorized, you may qualify for the Plantronics Connect Partner Program.

[plantronics.com/connect](https://plantronics.com/connect)



### About the Connect Partner Program

Connect is an industry-leading channel partner program designed to support your business with Plantronics. It represents our commitment to enabling our partners' success through training and offering the components of a profitable business. Here are the benefits that you get:

#### Connect Deal Registration\*

- Receive upfront rebates for new sales opportunities for Plantronics
- Get price protection for six months

#### Connect Rewards\*

- Earn points for certain sales and engagement activities
- Redeem them for items from an extensive catalog

#### Connect University

- Get trained on Plantronics products and on how to sell them
- Become certified at an individual or company level

### Technical and Pre-sales Support

#### Communication About New Products, Business Opportunities and More

- Stay informed with our monthly Connect Newsletter and other Newsflashes
- Follow us on social channels

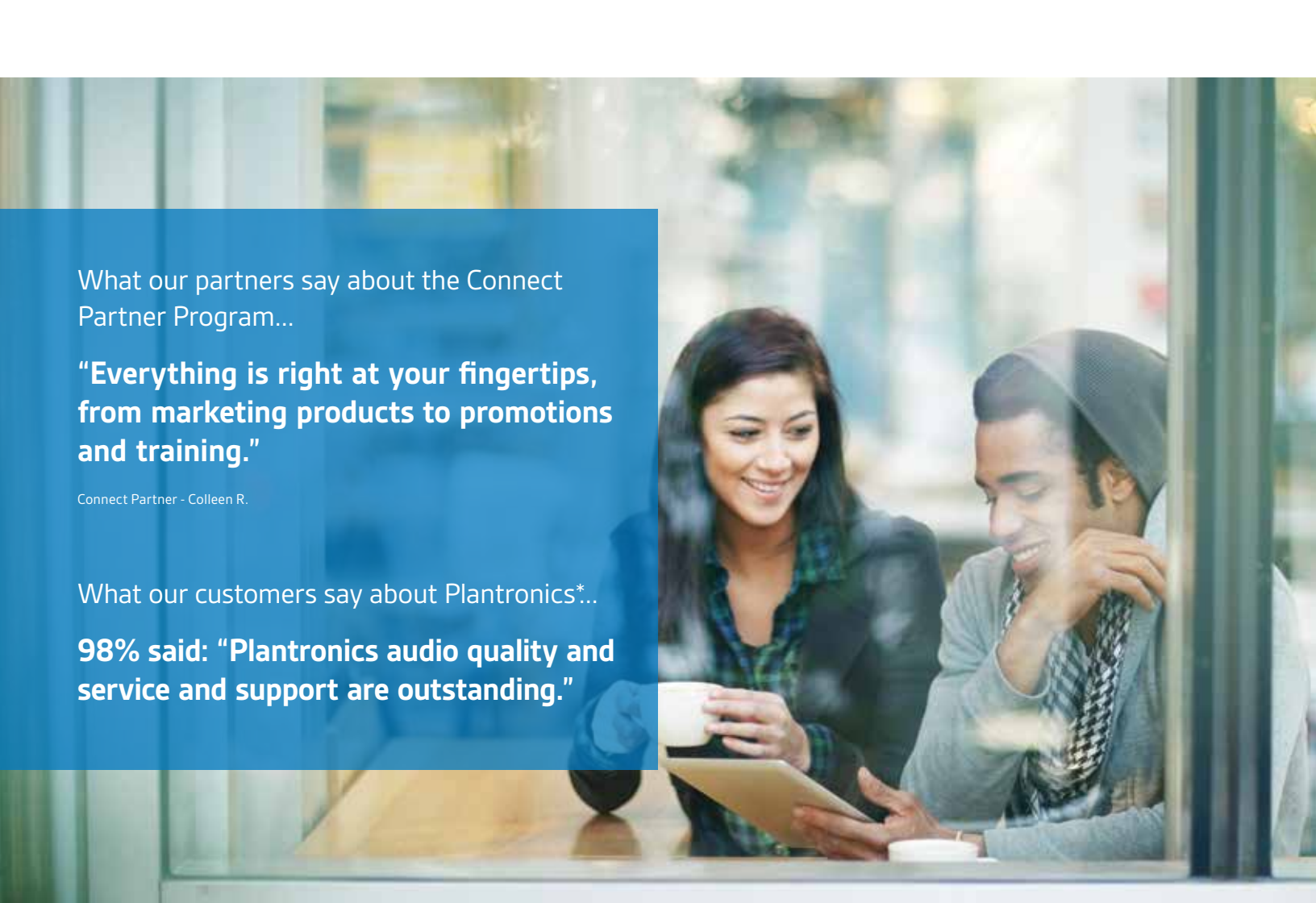
#### Marketing Resources

- Marketing development funds\*
- Demand generation campaigns
- Online collateral library

#### Business Development and Sales Support

- Participate in Plantronics promotions and incentives
- Get access to samples, trial programs, and extra discounts
- Sales tools

\*Benefits vary depending on the level in which you qualify.



What our partners say about the Connect Partner Program...

**"Everything is right at your fingertips, from marketing products to promotions and training."**

Connect Partner - Colleen R.

What our customers say about Plantronics\*...

**98% said: "Plantronics audio quality and service and support are outstanding."**

## Service and Support

### Advanced Product Replacement

48-hour turnaround worldwide after verification of warranty coverage.

### Telephone Support

Toll-free numbers are available worldwide for technical support in 126 languages. Call **1-888-752-6876**

### Email Support

Receive detailed written responses to complex questions within one business day. Email **techsupport@plantronics.com**

### Online Self-help

Extensive online knowledge base available 24x7 in 14 languages. Visit **plantronics.com/support**

\*In a TechValidate customer survey conducted in 2012.

## Apply Now and See Your Revenue Grow

Visit **plantronics.com/connect** and complete the application process.

If you are already a partner, you can log into the Connect Partner Portal at **plantronics.com/partners**

### Questions?

Call the Connect Partner Hotline at **800-682-0384** or email **partners@plantronics.com**